



CAREER OPPORTUNITY

Senior Land Agent – Vancouver BC

HMA Land Services Ltd. is a trusted, professional Land Management and Consulting Company with a solid reputation for routinely surpassing client expectations. HMA is a Western Canadian-based company that provides a full range of land and operational services to the energy sector.

Due to the expanding nature of our business, we are seeking a Senior Land Agent to work in our Vancouver location. The Land Agent will act as a trusted advisor, building and enhancing relationships with clients and landowners. The position will be responsible for developing and maintaining professional relationships with clients, landowners and industry contacts for clients in the Energy and Power sectors. Part of the position's responsibilities will include the development of additional client services to be offered and the continuing development of long-term client relationships.

Duties and Responsibilities

Initially, some of the specific duties will involve the following:

- Communicating with landowners including meetings and status updates on current projects, timelines and technical discussions.
- Utilizing additional resources and support as required when discussing more complex issues with landowners and clients.
- Understanding, responding to and anticipating client concerns, needs and requests, and maintaining commitments to clients' milestones and objectives.
- Formulating creative solutions for landowner problems, concerns and issues.
- Acting as a liaison between clients and landowners; interpreting and communicating issues and concerns.
- Sharing appropriate and accurate information with the Project Manager to be reported to the client; reporting appropriate issues to appropriate parties in a timely manner.
- Sharing professional advice with client and Project Manager as appropriate.
- Thorough documentation of all activities including contact reports, issue identification and tracking and agreements.
- Understanding both the client and landowners' business, and factors that impact their business.
- Addressing basic community and landowner concerns about HMA client operations.
- Strictly adhering to common safety procedures.
- Strictly adhering to all HMA Policies and Procedures.
- Staying current on relevant local affairs/news.



Requirements

The ideal candidate will have the following:

- A post-secondary education in a recognized Land Agent program.
- A working knowledge of the Oil and Gas Commission (OGC), Alberta's Energy Resources Conservation Board (ERCB) and Land Rights in the province of British Columbia.
- Clear understanding of industry and HMA's business.
- Demonstrates a knowledge of legislation, regulations, Acts and agreements; how they are applied and how they affect the community.
- Proficient in all aspects of surface land acquisition and management in both Crown and freehold lands.
- Good computer skills and appropriate Email 'etiquette'.
- Committed to professional excellence.
- Demonstrates high energy and a positive attitude, as well as an eagerness to accept challenging assignments.
- Excellent documentation and note keeping ability.
- Effective time management skills and effective planning.
- Proven strong negotiation and consensus building skills.
- Enthusiastic approach to professional development and continuous learning.
- Demonstrates an enquiring mind with a curious approach to researching for further information.
- Creative problem solving skills.
- Ability to work well independently and with others.
- Displays good decision making skills, judgment, and reasonable risk taking skills.
- Excellent communication skills, both written and verbal.
- Excellent work ethic; demonstrated to be dependable and trustworthy, and practices personal and professional integrity at all times.

To be considered for this position, email your resume and cover letter to

Kelly Fraser, Human Resources Advisor, at

hr@hmland.com